

Help us grow

ON THE MARK is hiring experienced, ambitious & commercially-driven Senior Consultants

We offer you:

- ┌ A perfect balance between the excitement of independence and the security of a team.
- ┌ Meaningful work that makes a positive difference.
- ┌ Work with our cohesive, highly motivated team.
- ┌ Business development & project work are team pursuits in a supportive environment.
- ┌ Reward and remuneration packages, with equity opportunities.

We value proven experience and expertise in:

- ┌ Redesigning of operating models or organization redesign.
- ┌ Applying a variety of collaborative methodologies. e.g., Whole-scale Change, Participative Design, Search Conference, Brief Strategic Change, etc.
- ┌ Business winning and customer retention.
- ┌ Building lasting mutually-beneficial customer relationships with C-level execs, senior and front-line staff.
- ┌ Able to plan, lead and execute complex and complicated projects.
- ┌ Group facilitation and process consultation skills.
- ┌ Commercial experience.
- ┌ Working in culturally diverse, global environments.
- ┌ High willingness to travel.
- ┌ Bi-lingual skills a plus.

About ON THE MARK:

- ┌ In business for over 27 years, based in Phoenix, USA, and London, UK.
- ┌ Successfully delivered over 400 redesigns and business transformations.
- ┌ For every type of function and across most industries.
- ┌ Delivered on five continents and over 30 countries.
- ┌ Trained and developed over 5000 internals in our unique solutions and methods.