

Support Consultant (US or UK)

ON THE MARK (OTM) continues to grow, and we are looking for a US OR UK-based Support Consultant to work on client-based projects and other initiatives. This role is home-based but will require regular travel on client projects and events, as well as to the Company's Head Office in Phoenix, Arizona.

Background:

OTM is a boutique consultancy specializing in organization design and transformation solutions. Now in its 30th year of operation and located on both sides of the Atlantic, we are recognized by many of our customers as their preferred vendor in providing substantive yet practical organization design. OTM is growing and has exciting plans for the future as we continue providing lasting change to our clients. Now is an excellent time to join our progressive business. You will learn rapidly, have excellent career enhancement opportunities and be an important player in a small, closely-knit team.

Role Description:

In this entry level position as a Support Consultant, you will become an integral member of the OTM Consulting team and travel the globe (though not at the moment), working remotely when not on a project. You will have the unique and exciting opportunity to work with leading companies around the world and be client facing with top executives your first month on the job. You will have the chance to learn OTM proprietary business transformation methodology directly from top practitioners in the field and gain exposure to a vast range of global businesses.

A Support Consultant will have to manage the project from end-to-end; starting with the initial contact with clients through to the planning and preparation of workshops and follow-up work. You will rapidly develop consulting skills on-site with clients taking on more responsibilities in workshops as you support our Senior Consultants. In time, you will have the ability to produce documentation (layout, formatting, graphics, flow & linkages) that tells both the narrative story and transformational blueprint of our customer organizations.

Required:

- A University degree or equivalent
- Strong verbal and writing skills
- Project management and attention to detail
- Able to travel, including both domestic and international (up to 50-70% of the time). Please note that all travel is suspended as of now due to the global pandemic. Employee and client health is a priority for us and we won't allow travel to occur until the world has more of a handle on COVID-19.
- Skilled in all Microsoft Office applications
- Ability to learn new technology quickly and demonstrate this within the application process
- Well organized e.g. you will have to get involved in some administrative tasks
- A can-do attitude and willingness to take on a variety of projects & challenges
- You must be able to work as a team with existing Support Consultants & Senior Consultants effectively both in person and virtually
- Proficiency in VBA/SQL and ability to demonstrate application of these skills is a plus
- Capability to update OTM's proprietary solutions app is a plus

Compensation & Benefits;

- Full-time role, with the ability to progress rapidly as a consultant as skills develop
- Four weeks holiday/vacation
- Healthcare (In US: medical, dental, vision & profit sharing) (In UK: NHS & pension contribution)
- Work entails immediate customer-facing exposure to a variety of large multinational companies at senior level
- Work with leading global organization design consultants to learn the trade directly
- Continuous learning both culturally, academically and practically
- Work virtually from home and other locations when not on site delivering a client milestone
- The ability to travel-recent projects have taken us around the US, Canada, Australia and over to Europe in London, Paris, Italy and Germany. Please note travel disclaimer above.
- US: starting salary \$45k-52k USD; UK: starting salary 25k-33k GBP (depending on experience)

To Apply:

Interested candidates should send the following to recruiting@on-the-mark.com with Support Consultant Application as the subject field (Please, no calls or agencies):

1. Your CV/resume.
2. Cover letter addressing why you are the ideal candidate in response to the success criteria and requirements as stated above (No more than two pages)
3. Three work samples that should include written, illustrative/graphical, analytical and technical elements.